



Jay I. Miyabara

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... An effective leader, who inspires people to come together to achieve a common goal ...

Retail Management

** Merchandising/Product Presentation * Purchasing & Vendor Management * Sales Training & Team Building **

** Resilient and adaptable to meet ever changing business needs **

Professional Experience:

- | | |
|---|-------------------|
| Target | Sunnyvale, CA |
| Senior Team Lead, Health, Beauty, & Stationary (formerly electronics) | 09/2009 – Present |
| <ul style="list-style-type: none">• Routinely steps up to the highest level of responsibility by managing the entire store• Orchestrate teams to ensure that all areas of the store are running operationally high• Responsible for managing hiring, firing, & disciplinary actions for employees• Coach & train new employees to ensure successful acclimation to the department• Act as the primary feedback partner for all intrapersonal, product, or functional concerns• Develop & implement marketing strategies to present products in the most visually appealing manner• Form positive working relationships with vendors to assure desirable products are available at all times• Streamlined the review process to provide for better communication between peers and management personnel | |
| Self Employed | San Jose, CA |
| Personal Pastry Chef, Cakes & Plated Desserts | 04/2008 – Present |
| <ul style="list-style-type: none">• Design and implement the most intricate details on confectionary delights• Market & deliver baked goods for all occasions | |
| Regal Entertainment Group | Fresno, CA |
| Assistant Manager, Edwards Theaters | 07/2002 – 10/2007 |
| <ul style="list-style-type: none">• Provided on-call emergency shift coverage during on and off-peak hours• Delivered amazing customer service to the public at large• Accepted cash payments and leveled registers• Supervised 50-100 employees on any given shift | |
| FDE, Inc. | Fresno, CA |
| Sales Associate & Cashier, Kettle Corn | 12/2000 – 10/2007 |
| <ul style="list-style-type: none">• Solicited new customers and developed new leads• Accepted cash payment for goods• Delivered superior customer service with a smile | |
| Education: | |
| Professional Culinary Institute | Campbell, CA |
| Diploma of Baking and Pastry Arts | Graduated 04/2008 |
| Serve safe 30 hour Certification, 10/2007 | |
| Fresno City College | Fresno, CA |
| A.S. Mathematics Degree | Graduated 06/2004 |